

M.R.A.

MOTORCYCLE RIDERS ASSOCIATION
P.O. Box 64, Collins St.,
Vic. 3000

TO THE COMMITTEES
ALL STATE BRANCHES AND REGISTERS

As you may be aware, our current MRA Victorian Treasurer, Lewis 'Gramps' Bordon has resigned due to a number of personal reasons and other factors.

As a result I have been asked to fill this position and I would like to take this opportunity to introduce myself to all Registers and State Branches.

My name is Steve Flahavin and I am a qualified Accountant with 2 years practical experience in industry. I have been riding for about 3½ years, 2 of which with Swinburne MCC of which I am also Treasurer.

Although I have only recently joined the MRA my aim is, with your co-operation, to improve the financial aspects of the MRA by putting it on a more business like basis.

If you wish to contact my by phone the numbers are:- Home: (03) 29 4855
Work (Willow Ware Aust. Pty. Ltd.) (03) 328 2631, or leave a message at MRA House. Otherwise all letters to be sent to MRA House.

The purpose of the balance of this letter is to advise all people concerned of a number of issues, so please keep this letter for future reference.

1. General

At the moment, MRA is running on an extremely tight budget with ever increasing bills and limited money to pay for them. As I mentioned earlier it has become necessary to run MRA like a proper business in order to improve our situation and especially to get the full benefit of MRA House.

Therefore the following measures, I feel, are necessary as a start, to achieve this.

Let those who ride decide.

2. Membership

The committee feels it is necessary to increase the annual membership fee due to increased costs involved in providing current membership services and the need for money to be able to provide new services.

The proposal is that fees rise from \$5.00 to \$8.00 per year to be charged from January 1 1982.

There has been another proposal put forward by some Victorian registers that the fee should rise to \$10.00 per year with \$3.00 being returned to the register to whom the member belongs.

Example: If Gippsland register renews 5 members and signs up 5 members in January, then they send MRA Victoria \$100 and we return \$30.

However, MRA Victoria feels that this rise is too much too soon and is quite likely to put off a lot of current and prospective members. The Victorian Committee feels the \$8.00 fee more applicable especially on a value for money angle.

Before any rise can occur the approval of the members is required. Therefore,

a) Each register, at it's next general meeting, is required to vote on the proposal.

There are 2 parts to this - Yes or No to any rise

- Which fee should be charged

b) Let me know, in writing, of the results by November 20 at the latest by forwarding them to 184 Brunswick Street, Fitzroy.

c) If I do not receive a reply by this date I will assume you approve of the rise to \$8.00.

d) If the rise is approved, Members who, for example, are due for renewal in April '82 and wish to pay before January 1st can do so at the old rate and will be paid up to April '83.

Therefore his 1982 membership is at the old rate. The offer will, of course, not apply to payments received after January 1st.

3. Stock Price Rises

The Committee feels it is necessary to raise the prices of the following items

- T Shirts up to \$6.00 each
- Cloth Patches up to \$4.00 each
- Metal Badges up to \$4.00 each
- Caps up to \$4.00 each

These items are to be priced at these rates from December 1st 1981.

4. Cost Cutting & Alternative Suppliers

At the moment it appears that the MRA places most of it's orders for patches etc. with suppliers in Melbourne. If other branches can suggest suppliers in their area that can supply items of similar quality at a lower cost than at present, then by all means, forward detailed quotes of prices, minimum order quantities etc, for items or services that they may be able to supply for evaluation. We may well be able to change our suppliers for bulk orders and cut costs.

5. Invoicing & Ordering

When ordering stock try to make it on a regular basis ie. Monthly for regular quantities to enable us to budget, orders with suppliers and cash flows.

All invoices charged out from MRA Victoria are on 14 day terms. This means that 14 days after the date on the invoice they are due for payment. As it is most important to keep the cash flowing I would like to see at least part payments after the 14 days has elapsed - It helps keep suppliers happy.

6. Stock Audits

At the end of each 2 monthly period, for stock control purposes, could you please send to me a copy of the stock items you have on hand at that time. Please do one at the end of this month and forward to me.

If you have any queries about any of the above matters please do not hesitate to contact me.

Yours faithfully,

Steve Flahavin
MRA Victoria